

**Now that you've been certified or
registered as a small, woman or
minority-owned business.....**

What do you do with it?



Next Step

Get Yourself prepared!

Learn:



- About the state's 57 Agencies and how they buy
- How to get your bid application from Treasury
- The different types of contracts and how you will get paid
- How to find out what state agencies are buying - Is that contract for you?
- How to get free assistance to help you understand, complete and submit a bid
- What a 'T' number is
- What to include on your to-do list

Also, receive a comprehensive list of websites to point and click you right to the new and existing contracting opportunities as well as contact information for buyers of all 57 state agencies!

**See the reverse side of this flyer
for a complete list of dates and locations**



***To register call:
(609) 292-2146***



2003 Schedule of Workshops – Next Step I

(All workshops run from 9:30 am-11:30 am)

Date	County	Location	Address	Phone
Wednesday March 19	Monmouth	Brookdale Community College Larrison Hall, RM LAH 116	765 Newman Springs Rd. Lincroft, Parking Lot 2	SBDC 732-842-8685
Wednesday April 16	Union	Kean University East Campus Room 158A	215 North Avenue Union	SBDC 908-527-2946
Wednesday May 28	Warren	Warren County Community College Student Lounge	475 Route 57 West, Washington	SBDC 908-689-9620
Tuesday June 3	Mercer	Mary G. Roebling, 2 nd Floor	20 West, State Street, Trenton	SBDC 609-989-0948
Wednesday August 7	Atlantic	Greater Vineland Chamber of Commerce 856-691-7400	2115 South Delsea Dr. Vineland	SBDC 609-909-5339
Thursday September 18	Middlesex	Center for Advanced Food Technology	120 New England Avenue, Piscataway	SBDC 732-445-6134
Thursday October 16	Camden	NJSBDC Rutgers, Camden	325 Cooper St., Camden	SBDC 856-225-6221
Wednesday November 12	Somerset	Raritan Valley Community College Room ATC 101	Raritan College Drive, North Branch	SBDC 908-526-1200 x8515

For more information, please call Bob Bilarczyk or Muriel Mitchell-Lawrence at (609) 292-2146